


One-on-One Leadership Coaching



Audience

Executives and emerging leaders

Objective

Enhance leadership skills and gain new insights

“Mariposa provides first-class coaching. Thanks to the coaching approach, I can say that I’m more effective as a leader, have developed multiple leadership approaches in getting things done, and have grown significantly. I’m very grateful for the wisdom, insight, and for being pushed out of my comfort zone.”—Chief Information Officer

Description

Individual executive leadership coaching services provide personal learning, support and advice. Our well-honed coaching approach ensures your time is spent effectively:

1. Match—We select the right coach for you based on needs, experience, style, and pace.
2. Assess—We provide a robust *360 Feedback* Interview process, along with other self-assessment tools, and align with boss and HR to define and document clear coaching objectives and support.
3. Coach—We meet with you in-person once a week for 3–6 months for one hour of confidential, compelling, and action-oriented conversations. Every conversation ends with relevant leadership strategies, tools, skills, and practices for you to apply to your current issues.
4. Evaluate—We collaborate with you to create *Progress Reports* describing your successes against the original goals and next steps.

Leading-edge Resources

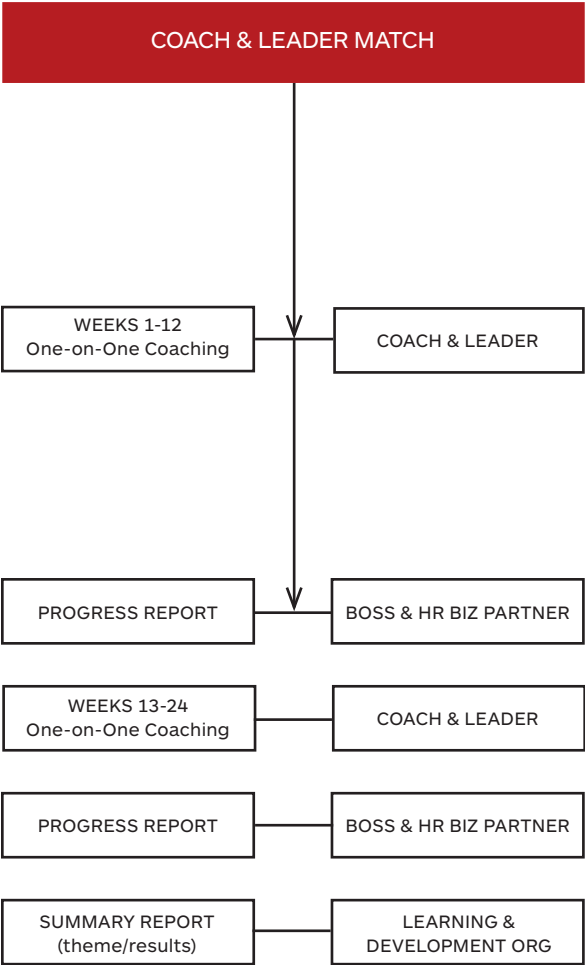
- *Reference Guide*—a 40-page booklet with numerous leadership resources and tools
- *Leadership Chronicle of a Corporate Sage*—book by Mariposa’s CEO, Sue Bethanis
- *WiseTalk*—one-hour monthly teleconference with leadership experts
- *Mariposa Newsletter*—monthly leadership resources
- mariposaleadership.com—with Executive Guides, *WiseTalk* archives and a Blog with insights on the latest and most relevant leadership issues
- Dedicated researcher for customized needs

Outcomes

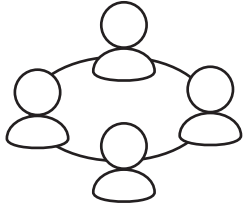
- Maximize time and stay focused with a series of “quick hit” coaching sessions.
- Sharpen existing leadership skills and develop new ones.
- Get new strategies for becoming more productive and innovative.
- See immediate results by practicing your new skills on current issues.
- Address long-range strategic issues related to your business and your career.



One-on-One Leadership Coaching Schedule



GOAL SETTING/ALIGNMENT



INTERVIEW-BASED ASSESSMENT

