



EXECUTIVE LEADERSHIP COACH

CLIENT TESTMONIAL

“Therese is a transformational coach who has made a real difference to my life. As a corporate executive transitioning into the world of entrepreneurship, she helped me to deliver results not just as Executive Director of my company but in my personal life as well. Thanks to Therese, I have peeled the onion and I must say that I now live a fuller, more sustainable life. Therese is a true expert at what she does - I wish I had known her earlier.” – **Marketing Head, Tech Company**

WHY MARIPOSA

“An amazing cadre of coaches, leaders and most importantly caring, thoughtful human beings trying to create a planet where we re-learn how to listen and speak with each other, see the innate talents and goodness in ourselves and others; and support each other so that we can show up to do our best work.”

CONTACT INFO

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Therese Tong, P.C.C.

PROFESSIONAL BACKGROUND

Therese Tong, P.C.C., is the Principal of Being & Becoming and an Executive Leadership Coach for Mariposa Leadership, Inc. She specializes in coaching senior executives and their teams executing in complex global markets to increase their leadership impact whilst finding greater satisfaction in their professional and personal lives. Therese believes that each of us has precious talent to offer the world—she helps leaders step more courageously into who and what they are called to and elicit the best from their teams. Her 18 years of corporate experience includes country, region and worldwide sales, marketing and long-range planning in the U.S. and Asia. She has executed in complex business and diverse cultural environments, delivering top- and bottom-line growth. In her role as Chief-of-Staff to the Senior Vice President of a US \$17+ billion business in a Fortune 500 company, Therese provided leadership from strategic development to operational excellence.

APPROACH + SPECIALTIES

Therese has been successfully coaching executives in global roles for more than 15 years and her sweet spot is working with leaders asking “what’s next ...”. She supports them to:

- See a different, expanded view of what is possible and who they are
- Develop deeper awareness of how they [and others] respond in conversation, relationships and take action to create impact in the world
- Practice and cultivate new competencies that are more healthy and effective for what’s next that both delivers business value and is personally meaningful and fulfilling

CLIENTS

Some of her clients across the globe include Senior Directors to C-Suite leaders at Fortune 100, start-ups to IPO companies in biotech, healthcare, pharmaceuticals, technology, and other industries. Sample engagements include:

- **SVP of Engineering**, global fast-growing, recently IPO SaaS company. Coached leader in the areas of strategic thinking, scaling, team commitment which led to an up-leveling of the team and scalable systems, clarity on the big picture, greater grounded-ness.
- **President, University**. Coached leader in the areas of executive presence, communication and influence. The coaching contributed to growth in strategic partnerships, development funding and improved staff and faculty morale.
- **VP**, leading a global team and \$11+B business, Fortune100 Tech company in the areas of strategic thinking, building trust and relationship with his expanded team. Worked with the leader and his team through a systems approach of operational excellence, innovative strategy and team development which led to a double-digit year-on-year top- and bottom-line growth.

EDUCATION + CERTIFICATIONS

- B.A., Psychology and Sociology from the National University of Singapore
- Professional Certified Coach, P.C.C., International Coaching Federation with more than 2500 coaching
- Certified Integral Coach, New Ventures West
- Certified Enneagram Teacher, Coaching Supervisor, Appreciative Inquiry facilitator and other 360 leadership assessment instruments

PERSONAL TIDBIT

Therese was born in Singapore and her work, volunteering and travels have made her a global citizen. Communing in nature and having enriching conversations with great food is rejuvenating and a joy. She lives in the Redwood mountains with her husband at their home in Scotts Valley.